



**15th International Trade Exhibition on Automotives,  
Spare parts, Accessories & Transportation.**

**10th-12th May 2012, at KICC, Nairobi, Kenya**

Stand & Package Application dead line: 10<sup>th</sup> April'2012  
Fill sign and seal and fax to: + 971 43132826

Towards: 3x3 (9 sqm ) shell scheme stand ( Octanorm ) with one table, two chairs, fascia board bearing exhibitor's name, carpeting, 3 spot lights, 1 electrical socket, Listing of exhibitor's details in official Show catalogue. **Minimum 9 sqm**

Shell Scheme Stand rate @ USD 240.00 per sqm X _____ sqm (eg. Cost of 9 sqm shell scheme stand ( 3x 3 sqm ) : USD: 2,160 )	USD:
Space Only : Carpeted bare space @ USD: 220.00 X _____ sqm Minimum Size : 12sqm (e.g. 12 sqm space cost = USD: 2,640.00)	USD:
Registration fee per exhibitor USD: 95	USD:
5 Nights Accommodation Package + Airport & Exhibition Transfers + Taxes  5*One person with single room accommodation including all above = USD 1075 – Option 1  5*Two persons sharing one double room including all above = USD 1275 – Option  Total: Including _____ sqm Stand + Registration + Accommodation = USD	USD:

Payment Terms: 100% / 50% of participation cost be paid by T/T in favor of ARABIAN EXPOSITION, DUBAI, A/C No. 021- 797493-100, HSBC, Main Branch, DUBAI, UAE, SWIFT CODE: BBMEAEAD at the time of signing the contract and balance 30 days before the exhibition begins.

Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
Name of Authorized Person: \_\_\_\_\_ Job Title: \_\_\_\_\_  
Tel: ( ) \_\_\_\_\_ Fax : ( ) \_\_\_\_\_  
E-Mail : \_\_\_\_\_ Web Site: \_\_\_\_\_  
Business Activity \_\_\_\_\_

Arabian Exposition will not be responsible for change of floor plan, location of stand changed by the exhibition centre. The participation package application is subject to the terms and conditions printed overleaf and receipt of full and final payment 30 days before the exhibition begins.

Date: \_\_\_\_\_

Accepted & signed by (with company seal): \_\_\_\_\_



P.O Box 43196, Dubai, United Arab Emirates  
Tel: + 971 43132821, Fax: + 971 43132826  
E-mail: info@arabianexposition.com / info@africanexpos.com  
www.africanexpos.com / www.focusafrica.biz

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## PARTICIPATION TERMS & CONDITIONS

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Under these rules and regulations, the term "Exhibitor" shall include employees, servants and agents of any company, partnership, firm or individual to whom space has been allocated for the purpose of exhibiting. The term "Exhibition" shall mean the exhibition(s) referred to on the application form overleaf. The term "Organizer / ARABIAN EXPOSITION" shall mean the ARABIAN EXPOSITION. The term "Contract" means the contract for exhibition space at the exhibition between the Organizer/ ARABIAN EXPOSITION and the Exhibitor which incorporates the rules and regulations.

Application for stand / space must contain details of the proposed exhibit and name of any other company represented by the exhibitor whose products or services are referred to and exhibited.

Exhibitors have the right to claim any/all amounts paid towards their participation if the exhibition is cancelled. In the event of postponement of exhibition on demand of other exhibitors / due to valid reasons and circumstances beyond control of organizer, no amount will be refunded.

The organizer / ARABIAN EXPOSITION reserve the right to accept or refuse any application without disclosing to the exhibitor any reasons thereof. No Exhibitor may refuse the space which is allocated to him, nor for such reasons cancel his participation. If the participation of a prospective Exhibitor cannot be accepted due to lack of available space, the prospect shall not be entitled to claim or receive any compensation.

The agreement to exhibit is irrevocable by the exhibitor and only in exceptional circumstances will the organizer / ARABIAN EXPOSITION agree to cancel this contract or refund any payment already made.

Payment must be made when due otherwise the organizer / ARABIAN EXPOSITION reserve the right to re-allocate the stand and retain any amount already paid. The organizer / ARABIAN EXPOSITION will then also not be responsible for any change in allocation of stand number /delay in flight and /or hotel reservations.

The organizer will claim 50% of the booking amount in case of cancellation by the exhibitor less than 60 days before the exhibition. If the cancellation is made less than 30 days before the exhibition, the claim will be 100% of the booking amount.

Exhibitors are wholly responsible for the safety of their exhibits, of themselves and their delegates, employees, and of the public when on their stands. The organizer / ARABIAN EXPOSITION will not accept any responsibility for the loss or damage howsoever caused to any exhibit or the property of any exhibitor. The exhibitor is advised to take out an insurance cover for the purpose.

The exhibiting company is liable to pay to the organizer/ARABIAN EXPOSITION, any hotel, custom or other unpaid bills by their delegates.

The exhibitor will be totally responsible for the cost of restoring to its original condition, any art of the stand, structure or furniture occupied or leased by which it had been altered or damaged in anyway.

Exhibitors may not bring into the exhibition area or have on their stands any substance which may cause harm to the public or be liable to start a fire or explode. The organizer / ARABIAN EXPOSITION may in their absolute discretion demand the removal of, or themselves take step to remove any such exhibit or substance at the exhibitors expense.

Except with the express written permission of the organizer / ARABIAN EXPOSITION, only officially- appointed contractors may be used for any electrical and stand building works, for supply of cranes or other lifting apparatus.

Organizer / ARABIAN EXPOSITION reserve the right to modify/change the hotel, venue, flight, title or stand allocated to exhibitor, if necessary.

Exhibitors are entitled to exhibit only the announced products and must man the stand with competent personnel during the opening period of the exhibition. Any articles exhibited without prior authorization may be taken away at the exhibitor's risk. Items may not be exhibited outside the limits of the space rented by the Exhibitor. The Exhibitor is fully responsible for the cleaning, both inside and outside of his stand(s). Cleaning should not be carried out during the opening times of the Exhibition.

All new decisions/rules made by the organizer/ARABIAN EXPOSITION should be acceptable to the participants.

Exhibitors and their representatives should be present on their stands at all times during the opening period of the exhibition. They may not close their stand before the appointed times of closing.

Exhibitors shall bear the responsibility and expenses for the transport of exhibits to and from the Exhibition venue. Exhibitors shall make their own arrangement, or pay for storage and warehousing of their exhibits, in & outside the exhibition center. The Exhibitor must pay transportation, custom duty, V.A.T. custom bond; clearing & forwarding charges & all other expenses involved to the concerned authorities before receiving the goods at the exhibition center. Without prior authorization from the organizer / ARABIAN EXPOSITION, no article may be removed from a stand while the Exhibition is in progress, even if the said article has been sold. Exhibitors shall remove all exhibits from the Exhibition venue within the period stipulated by the organizer / ARABIAN EXPOSITION and shall indemnify the organizer/ARABIAN EXPOSITION against any loss or reason of delay or damage to the Exhibition Hall.

The Exhibitors are fully responsible in shipping their exhibition goods in time, and make sure that the exhibits are ready for display, at least one day before the commencement of the exhibition. For Re-export of goods, the exhibitors should make their own arrangement and bear the expenses. The Organizer / ARABIAN EXPOSITION will not be held responsible, if the said exhibition goods do not reach the Exhibition venue in time due to any reason. The Exhibitors shall not be entitled to any claim or compensation in connection with such happenings.

The organizer / ARABIAN EXPOSITION have the right to modify the duration, venue of the Exhibition or the opening and closing times thereof.

Exhibitors shall not be entitled to any claim or compensation in connection with such modification.

The Organizer/ARABIAN EXPOSITION shall not be responsible for any flight delays, lost or delayed baggage, cargo, unapproved visas in packages offered by them.

The Organizer/ARABIAN EXPOSITION shall allocate the space in accordance with the nature of exhibits or in any manner they may deem fit. The Organizer / ARABIAN EXPOSITION reserve the rights to change the space allocated to the Exhibitor at any time prior to the commencement of the erection of the booth by the Exhibitor, should exceptional circumstance so demand and, to alter the space or transfer or close entrances or exits to the Exhibition facilities and to undertake such structural alternations as they may deem fit. The Exhibitor has no right to cancel his participation in the exhibition not to claim compensation as a result of such changes.

Exhibitors are bound by all and any regulations applicable to participants in fairs and exhibitions in the UAE and outside UAE. UAE Law shall be the law of contract between the Exhibitors and Organizer / ARABIAN EXPOSITION.

The organizer / ARABIAN EXPOSITION cannot accept any complaint or claims against them, unless submitted in writing (Address given below) within two weeks of the closing date of the exhibition to:



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